

# Michele Gabriel, Owner/President DDS Match NYC/LI

With Gary Sastow, Esq. Danziger & Markoff and Jarrett Matthews, Bank of America Practice Solutions

## Private Practice is Alive and Well

## Important Steps to a Seamless Transition

Tuesday, October 15, 2024 | 6:00pm

Maestro's Caterers 1703 Bronxdale Avenue, Bronx, New York 10462

Buffet Dinner at 6pm (Kosher meals available upon advance request\*)

Lecture at 7pm

\$35 for BCDS members | \$75 for non-members | Free for residents of Bronx Hospital programs

When preparation meets success critical steps have been taken to prepare for an acquisition or sale of a practice.

Participants will learn:

- How to create a plan for success whether you are 2-10 years from buying or selling
- A clear understanding on where the market is today and the evolving landscape
- How to assemble a successful team to support you in all aspects of practice sale or acquisition
- Post sale success for both buyers and sellers

### Michele Gabriel

Michele Gabriel brings 27 years of extraordinary success in a series of high-level roles at top tier companies nationwide to DDSmatch, where she serves New York City & Long Island. Michele managed and developed teams at Patterson Dental, fulfilling a critical role in the Pennsylvania, & New York/ New Jersey metropolitan area, with accountability for over 14,000 dentists. Michele oversaw the largest population of Dental Schools, Community Health Centers, Private Practice and DSOs within the organization. Prior to joining Patterson, she gained a great deal of experience in leading roles within commercial and residential lending. In the 90s, she began in dentistry, helping dentists with start-up financing and practice acquisitions with Copelco Capital/CitiCapital. With a forte for successfully helping organizations grow, strategize and transition, Michele possesses a tremendous skill set that will be an asset to doctors planning on buying or those that are looking to transition, whether it be today, or in the future.



**TO REGISTER FOR THIS DINNER LECTURE, EMAIL JOY PATANE AT [BRONXDENTAL@OPTONLINE.NET](mailto:BRONXDENTAL@OPTONLINE.NET)**

3CE Credits.

*\*Kosher meal requests must be received one week prior to the course.*